**CHW3M Chinese Foreign Contacts Up to the Song Dynasty – Advantages and Disadvantages**

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| **Advantage** | **Example** |
| Competition led to innovation |  |
| Cultural growth |  |
| Cultural domination of the region |  |
| Exposure to new ideas |  |
| Meets a need |  |
| Territorial expansion |  |
| Trade |  |
| Tribute |  |
| Unifying factor in culture |  |
| Wealth |  |

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| **Disadvantage** | **Example** |
| Bankruptcy |  |
| Deaths |  |
| Decentralization |  |
| Foreign control |  |
| Poverty |  |
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